



**SAMA PARTNERS**  
THE SECURITY INTELLIGENCE COMPANY

# CISO-as-a-Service

Associate of your Security Journey



Our CISOaaS is your security focal point for all issues to build a customized security roadmap

**Build your Cyber Resilience for the Road Ahead**

## The Chief Information Security Officer (CISO)

The CISO is responsible for managing the information and data security risks of an organization. In some cases, he is also responsible for security operations performed by other departments such as IT. Their responsibilities include, but are not limited to, real-time analysis of immediate threats, identification of potential security issues and implementation of security hardware and software.

He may procure cybersecurity products and services and to manage disaster recovery and business continuity plans.

The CISO is also responsible for the overall corporate security of the company, which includes its employees and facilities.

## Why do you need a CISO?

Companies are recognizing the importance of having a security manager on staff because it is essential to have strong security procedures and mechanisms in place to ensure business continuity. Asset protection and (security) risk and incident management are the pillars of reliable security.

## The CISO-as-a-Service (CISOaaS)

The CISOaaS, a strategic cybersecurity advisor who is not a traditional internal employee. He can work onsite or offsite. With a CISOaaS, you are primarily outsourcing cybersecurity responsibilities and tasks, but assigning them to a qualified specialist with the necessary experience and expertise.

### Your Security Journey Challenges

- Finding an experienced, well-qualified CISO in today's competitive information security job market is challenging, time-consuming and expensive.
- By 2023, 30% of CISOs' effectiveness will be directly measured on the role's ability to create value for the business.
- Critical challenges to begin strategizing for actions to take to move the organization in the right direction.
- Inalienable, critical and pivoting position
- Multiplication of the workload of CISOs already saturated by the effects of COVID19.

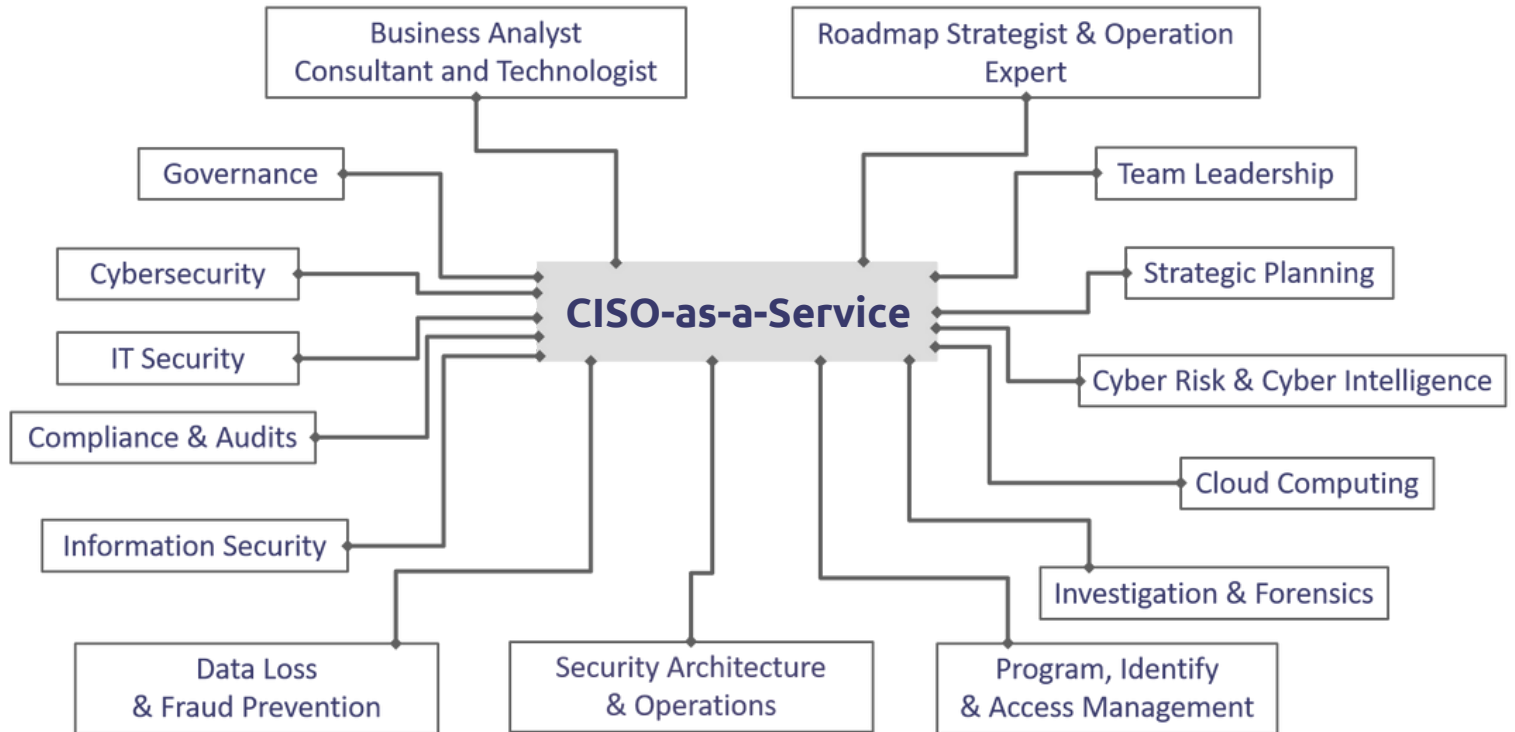
### Our CISOaaS Duties

- Building security Strategy & Roadmap.
- High-level cost estimates for budgetary purposes.
- Project planning and execution.
- Testing implemented policies and procedures.
- Guidelines & Best Practices.
- A deep knowledge of the sector.
- Information security program leadership.
- Security Point-of-Contact for All Issues.
- Communication with Top management.
- CISO security program steps.
- Founded Experience, Expertise, Leadership.

**The IT business requires more and more reactivity and flexibility. They are accompanied by constant risks and increased responsibility in conjunction with accelerated new cyber threats. Our CISO-as-a-Service bridges the gap between the security challenges and your business goals.**

## SAMA PARTNERS Approach to CISOaaS

In the current era, the security landscape has evolved, with the expansion of the enterprise edge, the explosion of cloud and mobility, with changes in threats and risks, and even in regulatory environments. The CISO has therefore become a major player in the management of the company. To fulfill his responsibilities, he must necessarily possess very specific skills and abilities.



## CISOaaS - Spectrum of Deliverables

Our CISOaaS has clear deliverables which are far more agile than a full-time employee. He divides these responsibilities into the following categories:

**Operational Security:** He analyzes immediate threats in real time and prioritizes them in case of a problem.

**Cyber Risk and Cyber Intelligence:** He keeps abreast of security threats. It helps you to understand potential security issues that may arise from mergers, acquisitions or divestitures.

**Data Breach and Fraud Prevention:** He ensures that internal personnel do not misuse company data.

**Security Architecture:** He plans, provides and deploys security hardware and software. He also ensures that the IT and the network infrastructure is secure by design, based on security best practices.

**Identity and Access Management:** He ensures that only authorized individuals have access to protected data and systems.

**Program Management:** He stays ahead of security needs by implementing programs or projects that reduce risks.

**Investigations and Forensics:** He identifies in case of an attack or crisis, collaborates with his colleagues, and sets up a mitigation plan in order to avoid the repetition of a similar crisis.

**Governance:** He ensures that all of the above initiatives are carried out in accordance with the allocated resources. He also ensures that his/her colleagues understand the importance of their respective roles in the entire process.



# Get your CISO as a Service and Stay Ahead of Risks

## SAMA PARTNERS Added Value on CISO-as-a-Service

With a focussed, intelligence-driven strategic and tactical approach, SAMA PARTNERS CISOaaS is a reliable and cost-effective way to manage your cybersecurity risks within your organization. It gives you access to on-demand technical expertise and resources without the capital costs associated with hiring a full-time employee. It expands your company's IT security capabilities and helps you better protect it against cyber threats.

Our CISOaaS allows your organization to tap into the expertise of reputable IT security managers and industry leaders without having to seek out or pay for a full-time resource.

SAMA PARTNERS' CISOaaS is a customized service which build your Cyber Resilience for the Road Ahead. He is your security focal point for all issues to build a customized security roadmap.

Our CISOaaS provides access to a team of security experts, with a broad range of skills. This support will enable your business to quickly detect, respond and mitigate security threats.

SAMA PARTNERS consultants have many years of industry experience and can quickly hit the ground running. Our service provides assurance that your systems are secure, regulations are adhered to and that your business can continue to operate with little disruption.

## About SAMA PARTNERS

- Corporate Headquarter: Mannheim, Germany
- Offices: Munich, Germany / Tunis, Tunisia
- Year Established: 2010
- Employees : 70
- Certified according to ISO/IEC 27001: (TÜV-SÜD)
- High qualifications and many years of practical experience in various industries sectors
- Operates its own Cyber Security Academy offering several security courses and certifications
- Operates its own „SOC-as-a-Service“: SOCurity®
- Official Information Security Lecturer at Hochschule Mannheim (University of Applied Sciences), Faculty Digital Business Technology
- Selected best mid-sized company of the year 2018 in Germany (“UnternehmerStar” 2018 Prize)
- Member of the European Cyber Security Organisation (ECSO)
- Official regional representative of Teletrust in Baden-Württemberg
- Labeled IT Security made in Germany and IT Security made in Europe
- Member of the cluster Electric Mobility South-West Germany, emobil-BW
- Initiator and organizer of the yearly Cybersecurity Conference, Mannheim (Germany) since 2015

To learn more about SAMA's CISOaaS and how you can strengthen your organization's security resilience, talk to our experts:

[info@samapartners.com](mailto:info@samapartners.com)

### Headquarter

SAMA PARTNERS Business Solutions GmbH  
Hermshheimer Straße 3  
68163 Mannheim  
Deutschland  
Phone: +49 621 10759977  
E-mail: [info@samapartners.com](mailto:info@samapartners.com)

### Tunisian Office

SAMA PARTNERS Business Solutions SARL  
Immeuble Le Coral, B11-3  
Centre Urbain Nord  
1082 Tunis – TUNISIA  
Phone : +216 71 947 457  
E-mail: [info@samapartners.com](mailto:info@samapartners.com)



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